



## Business Operations Manager

*Design and implement inter-team processes to help the company scale*

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Entreprise : **Elum Energy**

Période : **2022 - 2023**

Tuteur entreprise : Cyril Colin - CEO

Lieu : Paris (10<sup>ème</sup>) - France

### Présentation de l'entreprise

Elum Energy is a fast-growing company based in Paris with offices in Morocco, South Africa, India, Singapore and Brazil specialized in providing solutions for the control of complex solar power plants called "hybrids". These are composed - in addition to the solar farm - of energy storage systems in the form of batteries and generators. The objective of these power plants is to reduce the consumption of the carbon unit (diesel generators) by adding a solar power plant.



Our reference customers are installers and operators of solar power plants and/or energy producers such as TOTAL, ENGIE, GreenYellow, SolarCentury... **Our technology currently equip more than 500 solar power plants in more than 30 countries, from 10KWp to 10MWp. These power plants equip factories and shopping centers for example, or feed into the local grid to supply isolated cities on islands (Caribbean, South Asia) or in some African countries.**

Our technology, ePowerControl allows to supervise and automatically control these solar hybrid power plants in an efficient way, and its declination in different by-products allows to manage both "simple" type hybrid power plants in self-consumption and more complex power plants of several MWp in grid injection.



**We are looking for talented, passionate and creative profiles - sharing our passion for renewable energies - to help us build tomorrow's electricity grid!**

Follow us on LinkedIn for more information on our job offers and news: <https://www.linkedin.com/company/elum/>

### **Thématique et descriptif du projet**

You will join an ambitious team, in a growing company at a stage where everything is still to be built.

As the Business Operation Assistant, this position is unique in terms of ownership and learning curve regarding the elements involved in running and developing a company.

Working closely with the founders, you will be responsible for the design and development of Elum Energy's business by taking responsibility for cross-functional issues :

- Cross-team Projects (process creation, improvement & monitoring)
- Customer Success Analytics, Quality
- Supply Chain Operations
- Sales Operations (CRM optimisation)

In short: learn and be challenged in a dynamic environment where your ideas will be heard and where you will work efficiently

### **Profil(s) recherché(s)**

We are looking for a candidate with the following profile:

- Master's degree from a business or engineering school
- Curious, problem solving and team player, willing to take risks and challenges daily
- Fast learner
- Self-starter

We are looking for the following skills in the candidate:

- Excellent oral and written communication skills (English & French)
- Analytical skills (excel..)
- Interpersonal and diplomatic skills (ability to collaborate with and gain the trust of members of the management team)

First experience in the field of strategy / consulting / M&A / Audit (internship / gap year) will be appreciated.

### **Process de recrutement :**



1. Interview #1 - General HR
2. Interview #2 - Business case (physical or remote meeting)
3. Interview #3 - Fit interview
4. Offer